



HEALTH CARE

Few industries today are as dynamic—or as complicated—as health care. Hospitals, institutions and other providers must meet persistent and growing demands for cost containment and improved outcomes. Physicians seek improved ways to deal with increased patient loads as health plans revolutionize their approach to coverage. Recent federal health reform legislation and implementing regulations will result in significant changes in how health care is delivered and reimbursed.

In this environment, an improper response to a legal requirement, or a failure to design and operate a health care delivery system properly, can be a critical obstacle to success.

Christian & Barton has developed a highly-sophisticated health care practice by representing clients in all segments of the industry. Through the years, we have served general hospitals, psychiatric and other specialty hospitals, nursing facilities, group practices, provider associations, health maintenance organizations, pharmacies, practice management companies, and individual physicians and dentists.

Our expertise includes the following areas of health law:

- Medicare and Medicaid reimbursement and appeals
- Medicare and Medicaid fraud and abuse prevention
- federal health reform issues
- managed care contracts and litigation
- telemedicine and electronic health data storage issues
- treatment of minor patients
- medical record confidentiality
- Health Insurance Portability and Accountability Act of 1996 (HIPAA)
- compliance plans
- managing critical incidents, and review of such incidents
- negotiating with regulatory officials and national accrediting bodies
- drug and alcohol treatment issues
- drafting and negotiation of contracts
- Anti-Kickback Act
- Physician Self-Referral Act
- Joint Commission matters
- medical staff credentialing issues
- negotiating hospital-physician contracts
- certificate of need issues
- Accountable Care Organization (ACO) formation
- security breach of health records requirements



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Our attorneys regularly represent health care providers before the Virginia Board of Medicine, the Virginia Board of Nursing, the Virginia Board of Pharmacy and the Virginia Board of Optometry. We also assist health care clients with issues involving the Virginia Department of Health, the Virginia Department of Medical Assistance Services, the Virginia Bureau of Insurance, and the Virginia Department of Behavioral Health and Developmental Services.

Our health care attorneys also draw upon the experience of other attorneys for advising providers on malpractice and general liability issues, public and private financing for health care organizations, mergers and acquisitions, conversions from nonprofit to for-profit status, tax issues, antitrust and employment matters.

RELATED ATTORNEYS

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