



R. Gaines Tavenner

Partner

Banking and Financial Services
Commercial and Real Estate Lending
Real Estate Development and Finance

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Gaines Tavenner is a partner in the Business Law department concentrating in banking and financial institutions law, commercial transactions, asset-based lending transactions and other secured and unsecured credit arrangements. He also practices in the Real Estate department, representing both lenders and borrowers in commercial real estate and financial transactions.

Representative Matters

- Represented the lead bank in a \$50 million syndicated credit facility secured by commercial assets and real estate.
- Participated in the representation of a publicly-held client purchasing a marine materials handling facility.
- Participated in the representation of a borrower in a \$299 million secured syndicated credit facility from a group of financial institutions.
- Represented a governmental financing authority in the closing of numerous commercial loans.

EDUCATION

University of Richmond, J.D., 1976

University of Virginia, B.A., History, 1973

ADMISSIONS

Virginia

PRIOR EXPERIENCE

- Prior to joining the firm, Mr. Tavenner was in the Corporate Counsel Department of Signet Banking Corporation for 13 years. As Senior Counsel, he was responsible for commercial transactions, which included commercial credit transactions, capital markets, intercompany transactions, financial institution regulatory research and representation, securities and served as the assistant corporate secretary.

PUBLICATIONS/PRESENTATIONS

- "26th Annual Business Law Seminar," Virginia CLE, 2008
- "Commercial Loan Workouts," a joint presentation with Executive Counsel PLC, 2008
- "Secured Lending/Loan Documentation," Executive Counsel PLC, 2007

- "Virginia Annotated Lending Documents," Virginia CLE, 2006
- "Revised Article 9 of the Uniform Commercial Code," Virginia Bar Corporate Counsel Fall Forum, 2001

PROFESSIONAL AFFILIATIONS

- **Virginia State Bar**

- **Virginia Bar Association**

Corporate Counsel Section

Member, Study Committee concerning adoption of Revised Article 9 of the Virginia Uniform Commercial Code

- **The Bar Association of the City of Richmond**

Corporate Counsel Section